

## Residential Sales Statistics December 2007 YTD

- INEMETOR							
	2007	2007 YTD	2006 YTD	07-06 YTD	2007 YTD	2006 YTD	07-06 YTD
Local Association	Dec	Dec	Dec	%	Dec	Dec	%
200417100001441011	sales	# Sales	# Sales	Change	Ave Price	Ave Price	Change
Alpena, Alcona, Presque Isle Board of REALTORS®	26	376	398	-5.53%	\$111,565	\$116,925	-4.58%
Ann Arbor Area Board of REALTORS®	224	3,035	3,345		\$247,462	\$258,934	-4.43%
Antrim Charlevoix Kalkaska Association of REALTORS®	29	451	477	-5.45%	\$222,275	\$224,282	-0.89%
Battle Creek Area Association of REALTORS®	92	1,222	1,327	-7.91%	\$115,936	\$121,175	-4.32%
Bay County REALTOR® Association	88	1,395	1,268	10.02%	\$92,627	\$102,839	-9.93%
Branch County Association of REALTORS®	28	417	503	-17.10%	\$99,223	\$110,041	-9.83%
Central Michigan Association of REALTORS®	54	822	904	-9.07%	\$100,970	\$108,078	-6.58%
Clare-Gladwin Board of REALTORS®	35	643	672	-4.32%	\$92,312	\$95,428	-3.27%
Dearborn Board of REALTORS®	137	1,787	1,988	-10.11%	\$134,705	\$147,702	-8.80%
Detroit Board of REALTORS®	711	7,765	7,222	7.52%	\$37,955	\$61,444	-38.23%
Down River Association of REALTORS®	211	3,162	3,613	-12.48%	\$120,657	\$136,959	-11.90%
Eastern Thumb Association of REALTORS®	102	1,347	1,349	-0.15%	\$138,200	\$155,252	-10.98%
Eastern U.P. Board of REALTORS®	15	304	317	-4.10%	\$193,295	\$231,249	-16.41%
Emmet Association of REALTORS®	34	536	639	-16.12%	\$296,185	\$324,532	-8.73%
Flint Area Association of REALTORS®	343	4,757	5,106	-6.84%	\$107,586	\$122,135	-11.91%
Grand Rapids Association of REALTORS®	834	11,327	11,562	-2.03%	\$146,425	\$161,840	-9.52%
Greater Kalamazoo Association of REALTORS®	236	3,852	4,354	-11.53%	\$152,383	\$159,327	-4.36%
Greater Lansing Association of REALTORS®	321	5,020	5,822	-13.78%	\$141,022	\$149,691	-5.79%
Hillsdale County Board of REALTORS®	18	451	467	-3.43%	\$101,622	\$107,490	-5.46%
Jackson Area Association of REALTORS®	118	1,675	1,718	-2.50%	\$111,920	\$133,432	-16.12%
Lapeer & Upper Thumb Association of REALTORS®	44	585	660	-11.36%	\$131,498	\$140,540	-6.43%
Lenawee County Association of REALTORS®	71	1,094	1,158	-5.53%	\$134,319	\$140,504	-4.40%
Livingston County Association of REALTORS®	150	2,006	2,223	-9.76%	\$206,688	\$230,329	-10.26%
Oakland	391	5,521	6,533	-15.49%	\$203,482	\$232,129	-12.34%
Macomb (NOTE**)	547	7,847	8,315	-5.63%	\$136,868	\$159,135	-13.99%
Mason-Oceana-Manistee Board of REALTORS®	56	870	877	-0.80%	\$125,642	\$137,593	-8.69%
Midland Board of REALTORS®	47	859	926	-7.24%	\$157,246	\$158,009	-0.48%
Monroe County Association of REALTORS®	75	1,147	1,262	-9.11%	\$162,762	\$176,594	-7.83%
North Oakland County Board of REALTORS®	212	3,187	3,160	0.85%	\$191,027	\$191,306	-0.15%
Northeastern Michigan Board of REALTORS®	35	596	799	-25.41%	\$100,154	\$94,633	5.83%
Paul Bunyan Board of REALTORS®	68	1,143	1,258	-9.14%	\$107,634	\$113,591	-5.24%
Saginaw Board of REALTORS® **	109	1,799	1,907	-5.66%	\$94,697	\$107,998	-12.32%
Shiawassee Regional Board of REALTORS®	59	645	644	0.16%	\$98,297	\$114,570	-14.20%
Southwestern Michigan Association of REALTORS®	217	3,049	3,430	-11.11%	\$198,216	\$189,192	4.77%
St. Joseph County Association of REALTORS®	42	747	856	-12.73%	\$120,542	\$114,140	5.61%
Traverse Area Association of REALTORS®	169	2,354	2,468	-4.62%	\$205,909	\$213,197	-3.42%
Upper Peninsula Association of REALTORS® *	108	2,188	2,246	-2.58%	\$107,187	\$102,735	4.33%
Water Wonderland Board of REALTORS®	76	1,163	1,167	-0.34%	\$132,712	\$136,991	-3.12%
West Central Association of REALTORS®	72	1,027	1,038	-1.06%	\$102,762	\$107,603	-4.50%
West Michigan Lakeshore Association of REALTORS®	245	4,463	4,479	-0.36%	\$154,869	\$160,726	-3.64%
Western Wayne Oakland County Association of REALTORS®	570	8,460	8,824	-4.13%	\$203,142	\$216,357	-6.11%
TOTALS	7019	101,094	107,281	-5.77%	\$142,438	\$152,845	-6.81%

<sup>\*</sup>Escanaba, Iron Mountain, Keweenaw, Western Upper Peninsula, and North Central Upper Peninsula

<sup>\*\*</sup>Due to reporting errors, December YTD has been revised to show correct numbers for 2006 and 2007